

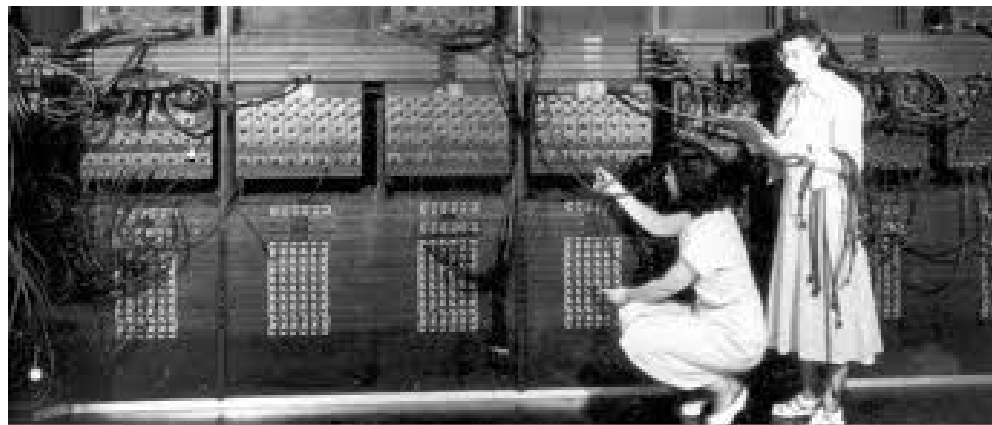
# Leadership Concepts and Tips To Make A Difference



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# Words To Live By

❖ ***“You Manage Things, You Lead People”*** *Grace Hopper*



***She made a difference***



# Background

- ❖ *Leadership is a learned ability , not a genetic gift: leaders are made not born.*
- ❖ *About getting people to accomplish goals .... And to make a difference*
- ❖ *Developing leaders is a broader process than most people think.*



# Background

- ❖ *Not just training*
- ❖ *Development . . . over time*
- ❖ *Ideally, part of an organizational and integrated framework*

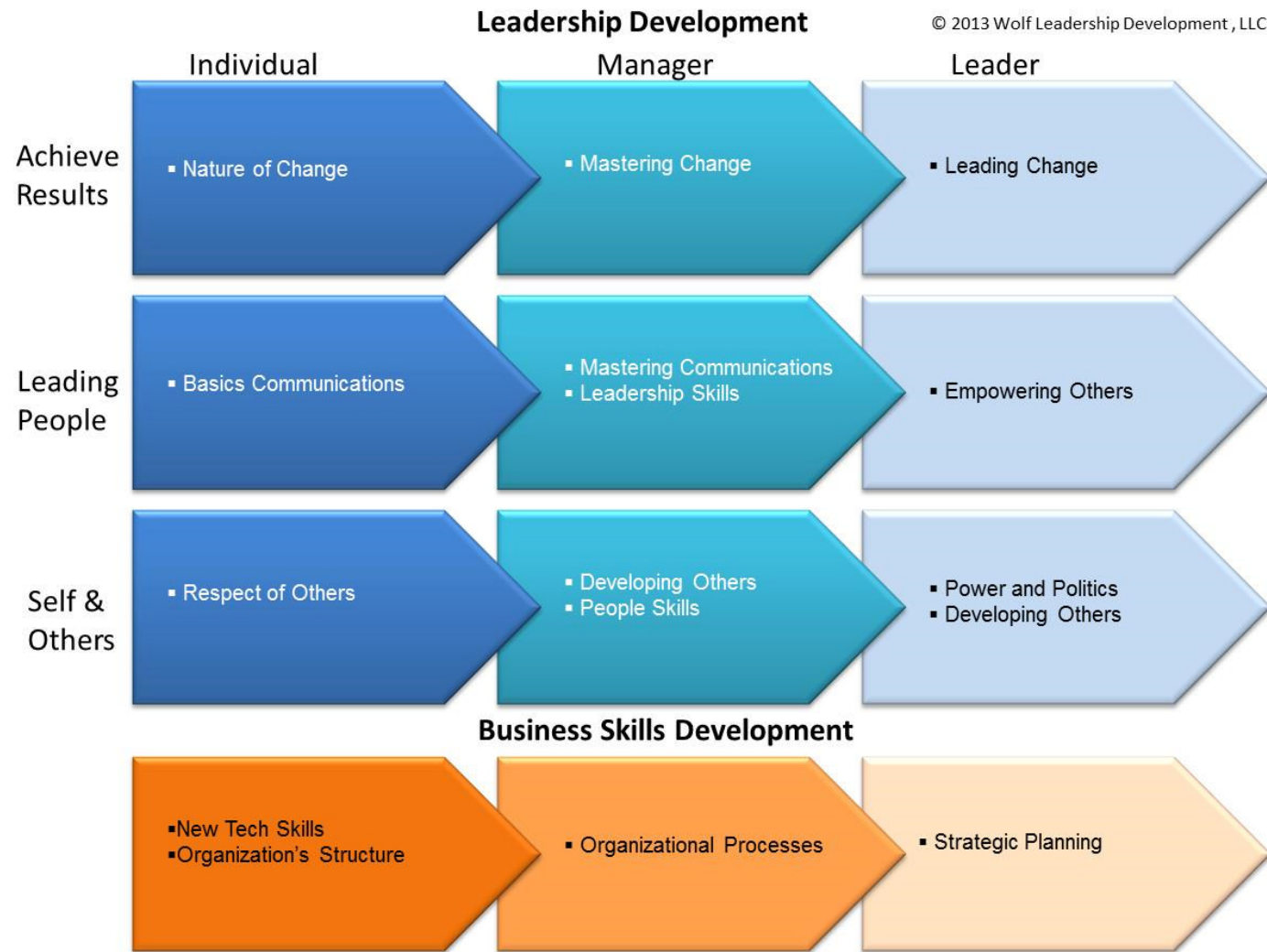
# Integrated Framework



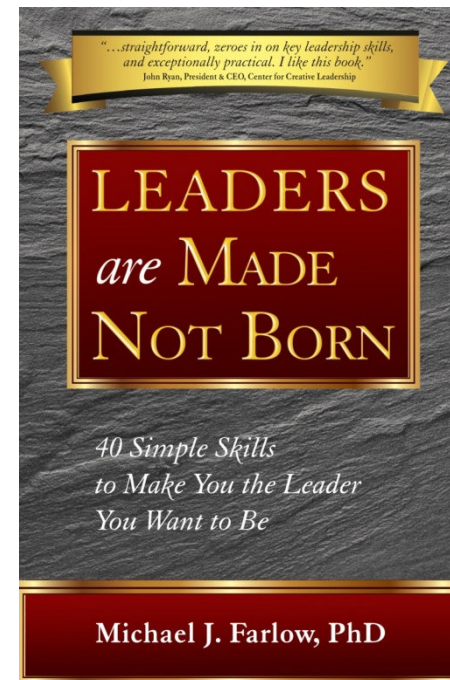
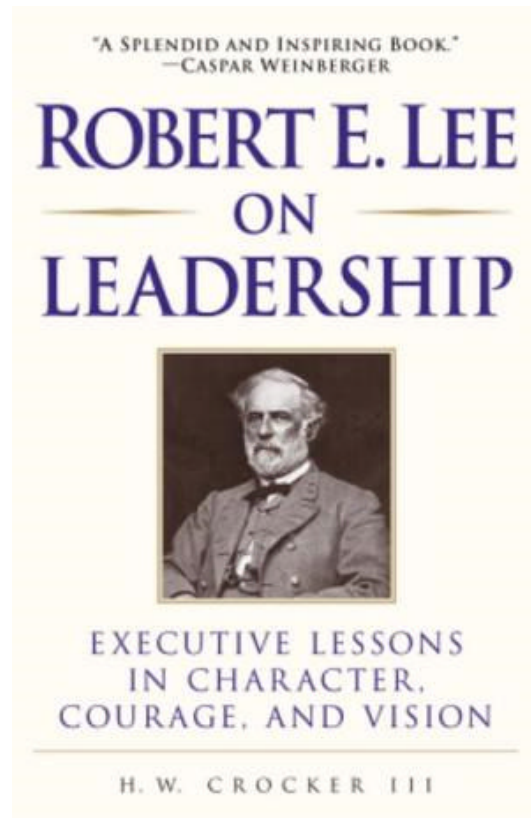
# Integrated Framework



# Custom Developmental Details



# Can Be Simple





## ***Basic Core Requirements***

# #1: Willingness

## ❖ *Willingness to stand up and take charge and make a difference*

- *Be Committed*
- *Be Determined*
- *Be Aggressive*



## #2: Vision

### ❖ *Have a vision*

- *Personal*
- *Organization*
- *Team*



## #3: Responsibility

### ❖ *Accept responsibility*

- *Responsibility: Starts with YOU*



## #4: Risk

### ❖ *Accept Risk*

- *Major part of being a leader*
- *Considered, but don't be risk averse*
- *The higher you go, the more there is*





More

# ***Leadership Elements***



## #5: Stay in Contact

- ❖ ***Stay in contact with your group***
  - ***Get out of the office! (MBWA)***
  - ***See what people do and how they do it***
  - ***See problems***
  - ***Find solutions***
  - ***Be part of the team not the “Boss”  
remember humility***



## #6: Allow Failure

### ❖ *Failure can lead to success*

- *We learn fastest through failure (hot stove)*
- *Failure is part of learning*
- *Requires leader's patience*
- *But, not all failures are acceptable*
  - *Leader needs to watch, assess, decide*

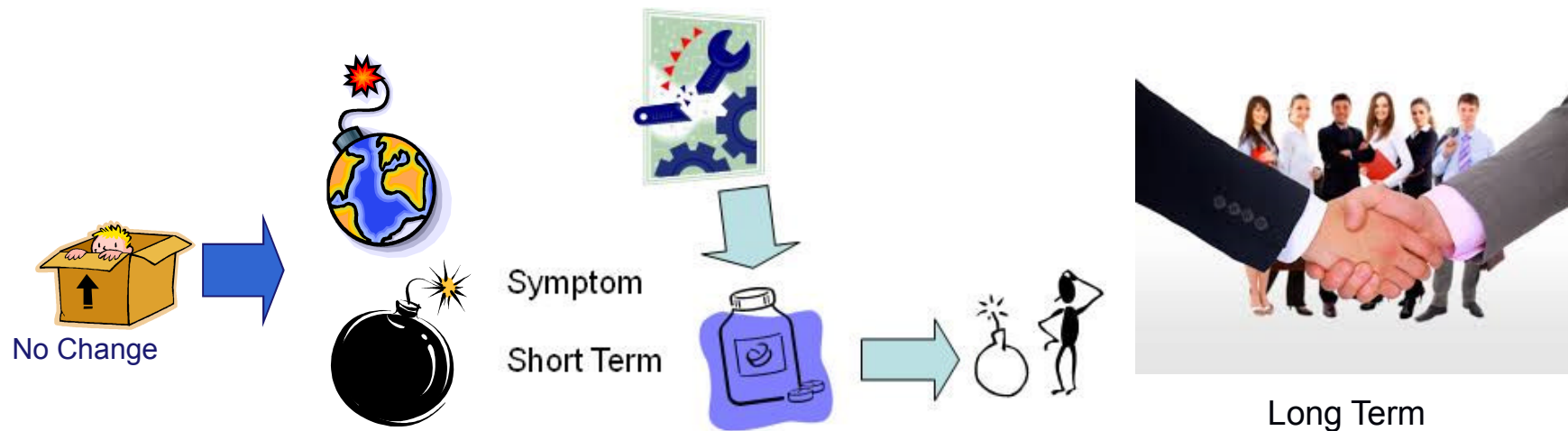




# #7: Accept Change

## ❖ *Change is constant: embrace it*

- *Buckminster Fuller: Hand*
- *“Presence” (Senge, Scharmer, Jawarski, Flowers): describe Requiem Event*





# ***Career Derailers***

## #8: Be Self-Aware

### ❖ Self-awareness

- Ask others
- Learn
- Practice



## #9: Be Empathetic

### ❖ Empathy

- Put yourself in the other person's shoes
- Learn
- Practice





# #10: Control Impulses/Emotions

## ❖ Impulse Control

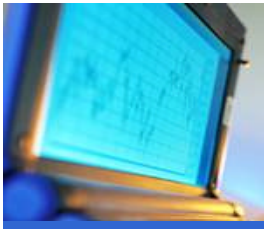
- Anticipate
- Be aware of stress
- Learn
- Practice



## #11: ?

What are some of your thoughts?





# Comments or Questions?

